

# Looking for **top talent** to join your team?



## Are you leading a small to medium sized company and struggling to find the right people to surround yourself with?

Insight Recruitment is a boutique search firm that specializes in hiring top IT, ERP, Sales and Marketing, Leadership and C-level executives throughout the US and Canada. We succeed where others have failed, because we take the time to know your WHY. WHY your critical position exists and what it takes to fill it with a rockstar.



**85%**

of our business is referral based – for both candidates and clients.



**99%**

of our positions are filled by one of the first 3 to 5 people we present. This saves clients time and money compared to past methods.



**99%**

of our clients have worked with numerous other recruiting agencies, with poor to mediocre results.

No matter the experience level you are looking for, you always want to hire the best talent you can find. You don't want to limit yourself to ONLY looking at applicants. A staffing firm will typically only send you applicants and the national average staffing firm fails at filling 90% of their jobs. By comparison, a boutique search firm will identify the talent that exists, regardless if they are looking for work or not, and like your own trusted partner, they directly search within that skills pool FOR YOU.

**92%**

of our placements are filled by passive candidates and not job applicants. Passive candidates interview very differently and more strongly. They are more discriminate in their choices and think more long-term. They also stay at the company a great deal longer.

**83%**

of our placements are still in the position after five years, or they have been promoted into another position in the same company. This high retention rate is due to these people being passive candidates, that we have approached with our client's job opportunity as opposed to them being jobseekers actively looking for work.

All candidates that we present are motivated by something else other than money. Of course, their salary needs will be in line with what the company is paying, but there will always be other factors as to why they are interested in the position.



**We directly approach passive job seekers with the skill sets our clients need. Candidates appreciate our method of outreach as its always discreet, methodical, and relevant to their skill set.**

This is what we do, day in day out for over 26+ years. As a boutique search firm we emphasize different parts of the engagement process to keep the lines of communication open with as many great candidates as possible. Our high-touch service means we spend more time getting to know the candidates in our space and not just what they are looking for in their career. It's a more holistic approach.



**It's about THEIR IMPACT & WHAT LEGACY they are going to create for themselves.**

We specialize in finding IT, ERP, Sales and Marketing, Leadership and C-level executives.



IT



ERP



Sales & Marketing



Leadership and  
C-level executives.

Our process is thorough, detailed, methodical and strategic so you receive only the best people the market has available. There is a difference, and it ultimately saves our clients a great deal of time & money in their hiring efforts.

**100%**

**of our clients have saved a great deal of time and money in the recruiting process when working with us, compared to either their own efforts before, and/or using other agencies.**



## TESTIMONIALS

“Having worked with more than 10 other recruiting agencies, Insight Recruitment scored the highest in quality of candidates and recruitment services, understanding our needs and value for money. Insight was responsive, provided good quality candidates and was easy to work with.”

- Executive leader of a high growth robotics & industrial automation firm

“I have worked with Insight with my former employers, in a professional capacity when they assisted me in hiring for tough positions, and also as a candidate where they approached me with a job opportunity that is a great fit for me. I have enjoyed working with them, the communication is excellent and I would highly recommend them!!”

- An Insight Recruitment client & candidate



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